



2025 ANNUAL REPORT

FINDLAY AIRPORT

## Introduction

Findlay Airport is a general aviation airport located in Findlay, Ohio. It is owned and operated by the City of Findlay. Major facilities at the airport include a 6,500-foot primary runway (18/36) with a full parallel taxiway and a 5,883-foot-long cross-wind runway (7/25). Other facilities include the City of Findlay as the fixed base operator, providing aircraft storage and fuel (Jet A+ and 100LL). Findlay Airport supports various types of commercial and general aviation activities, corporate/executive and private charter, commercial freight operations and personal general aviation activities.

The daily responsibilities of safely operating and maintaining a first class general aviation airport include: providing customer service, airfield maintenance, snow and ice control, issuing NOTAMs, airfield mowing, safety compliance maintenance, general hangar and building maintenance, animal control, overseeing farming operations, parking and refueling aircraft, executing hangar leases, maintaining inventory items, collecting and processing payments and overseeing all of the maintenance and construction projects on the airport.

## Staffing

The Airport was staffed with five of the City's best full-time employees and one part-time employee. There was turnover in the Operations Coordinator role this year. Kyle Inbody left the City's employment, and the role was filled by Kyle Penzinski. The airport also welcomed a part-time employee for the summer. She has since moved on to complete her degree program at Bowling Green State University.

Airport Director (1)  
Operations Coordinator (1)  
Airport Lead Line Service Technician (1)  
Airport Line Service Technician F/T (2)  
Airport Line Service Technician P/T (1)

## Capital Improvements

### Jet-A Fuel Farm Repairs

The Jet-A fuel farm was showing some age and putting the fuel quality assurance at risk. The plumbing was dismantled and reassembled with new gaskets. The fuel filters were replaced and the tanks were cleaned and placarded. Work will continue in 2026 to fabricate a catwalk to make operating in and around the fuel farm safer.

### Cold Storage Building

A cold storage building was erected on the airfield. This space is used to store seasonal equipment that was once housed in borrowed and rentable space. This building is large enough to house a deice truck and generate additional revenue in the future.

### Batwing Mower Deck Replacement

A 21 year old batwing mower deck was replaced this year. This mower deck maintains over 300 acres of grass on the airfield. The trade-in saved over \$8,000 bringing the cost down to \$10,869.

### Hangar Door Replacements

The hangar doors on A1 and A3 were in disrepair which made them unsafe and limited the type of aircraft that could utilize the hangars. The bifold doors were replaced with hydraulic powerlift doors and are useable even during a power failure.

### Runway 7/25 Improvements

Construction on Runway 7/25 began this summer. The entirety of the runway was milled out and replaced. The edge lights and the navigational aids were replaced with upgraded LED fixtures. This project was 90% funded by the Federal Aviation Administration, 5% by the Ohio Department of Transportation office of Aviation and 5% locally funded.

### Point of Sale System

Implemented a streamlined point of sale system that performs all of the functions to satisfy the City and the airport customers. Having one point of sale system has been more efficient by reducing redundancies and offering more capabilities that track inventory and generate reports.

## Events

Several small events were hosted at the Findlay Airport throughout the year that increased community involvement and bolstered aviation awareness.

The Airport hosted increased transient air traffic enroute to OshKosh, WI for the annual EAA AirVenture. Pilots and passengers were able to take advantage of the unbeatable fuel prices and complimentary refreshments. Although numbers were down this year because of the weather, the airport still sold over 7,700 gallons of 100LL fuel in one month.

Several community groups were able to tour the airport and learn more about it's impact to the economy as well as it's role in General Aviation. These groups included schools, City of Findlay employees, University of Findlay Dana Scholars, Raise the Bar and Hancock County Leadership classes.

Some airport team members even traveled to Bowling Green State University Flight Center to brief regional legislators on the importance of continually funding airports.

## Investing in personnel

Airport personnel attended Fuel Quality Assurance training hosted by Phillips 66. While training the new personnel, the airport team also hosted forklift certification training.

The airport also brought on four high school interns from Bluffton High School. These interns will earn school credit for their time spent at the airport and walk away with a more comprehensive knowledge of the airport and airport operations. The students were able to get hands on experience in customer service, airfield maintenance and airport line service.

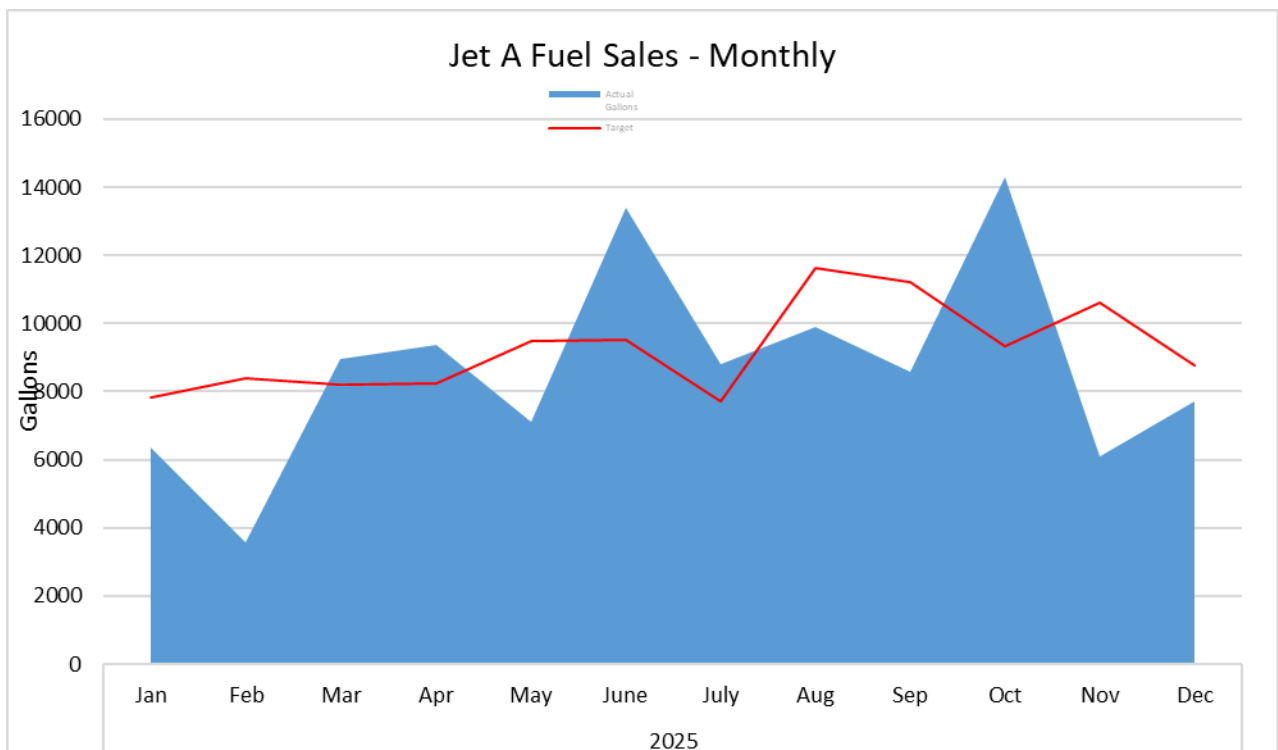
## Key Performance Indicators (KPIs)

To effectively evaluate the performance of the airport, four categories are tracked to provide a visual representation of annual results and they are JET-A fuel sales, 100LL fuel sales, hangar capacity utilization, and customer feedback that is derived from AirNav.com and Google ratings and comments.

### Jet-A Fuel Sales

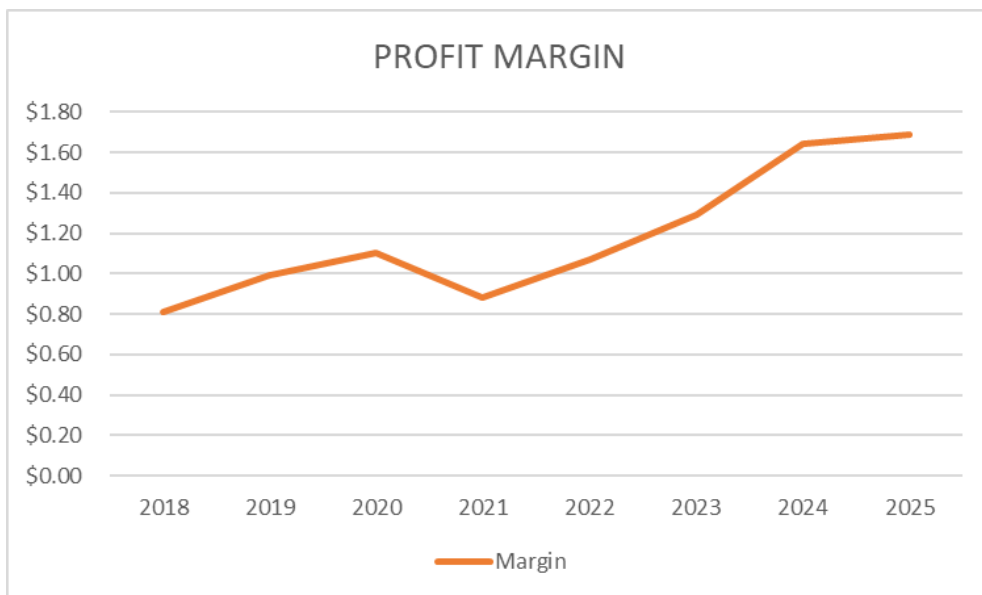
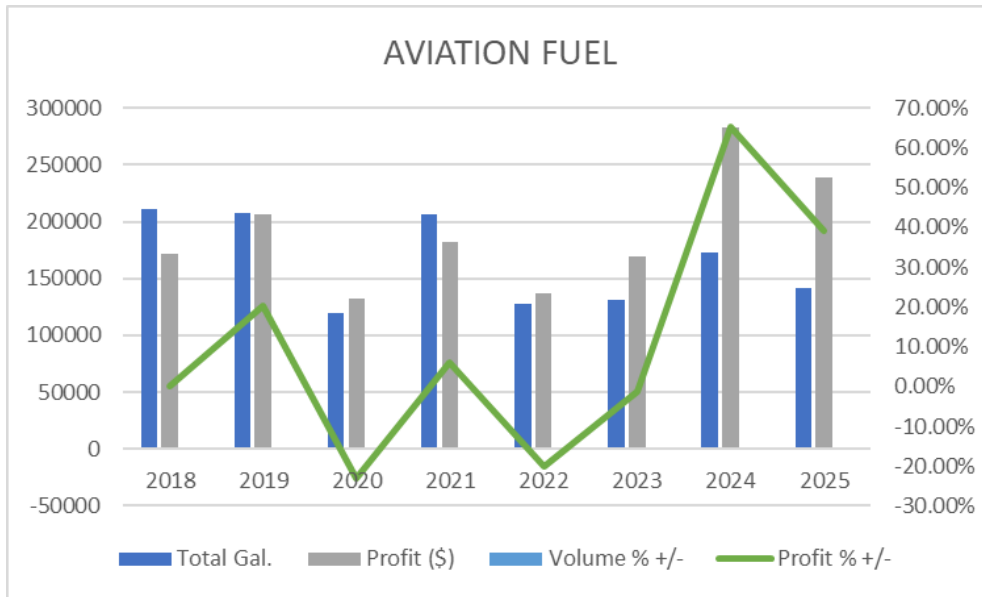
Jet-A fuel sales are a large revenue source for the Findlay Airport. A percentage increase in volume (gallons) sold is set before each year which is shown by the orange target line below.

Overall, Jet-A fuels have increased from 2023 to 2024 by 25.8%, but decreased in 2025 by 18%.



### Jet-A Fuel Sales (Continued)

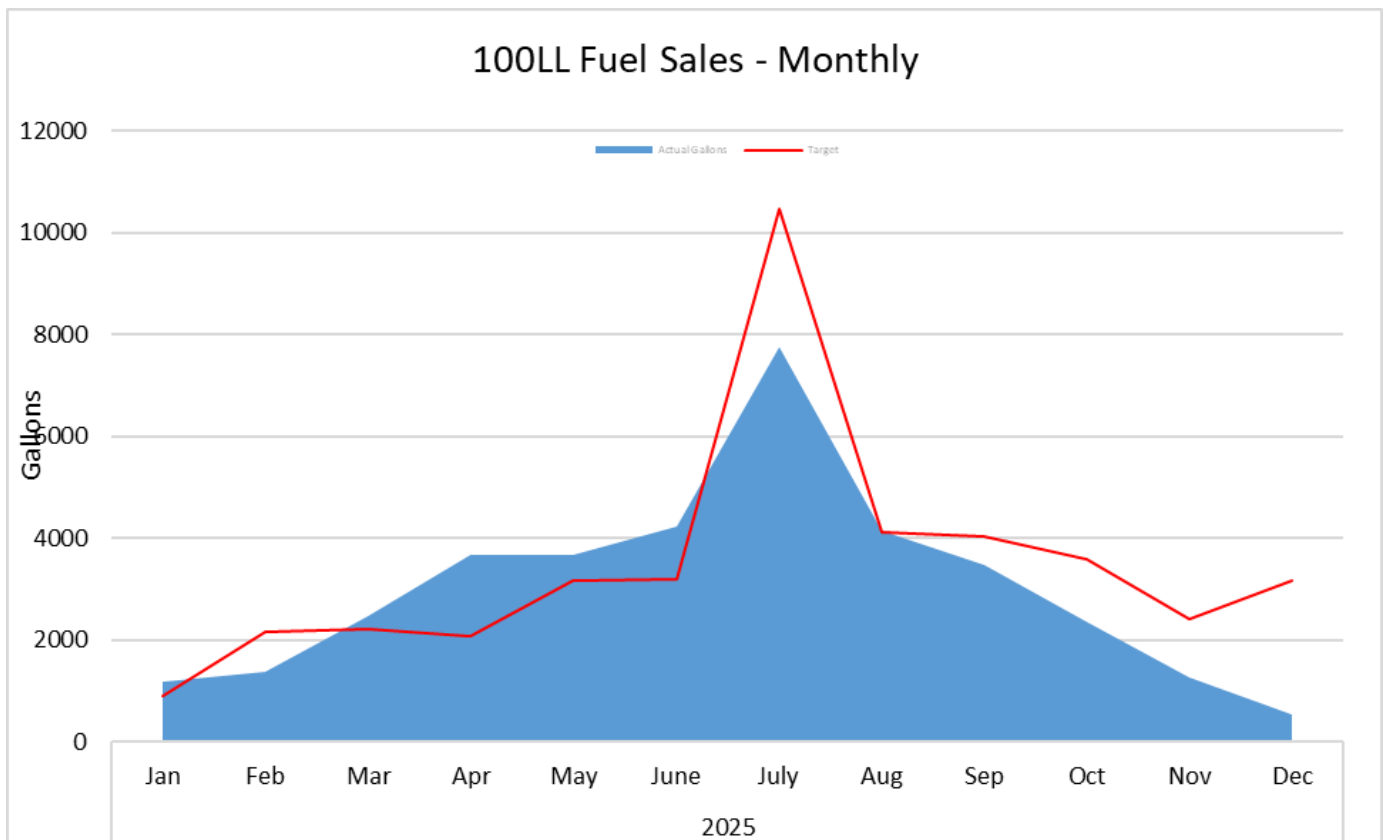
It is important to point out that although the volume and profit of Jet-A fuel sales have decreased, the profit margin has continued to increase year over year.



## 100LL Fuel Sales

100LL fuel sales are another revenue source for the Findlay Airport. A percentage increase in volume (gallons) sold is set before each year which is shown by the orange target line below.

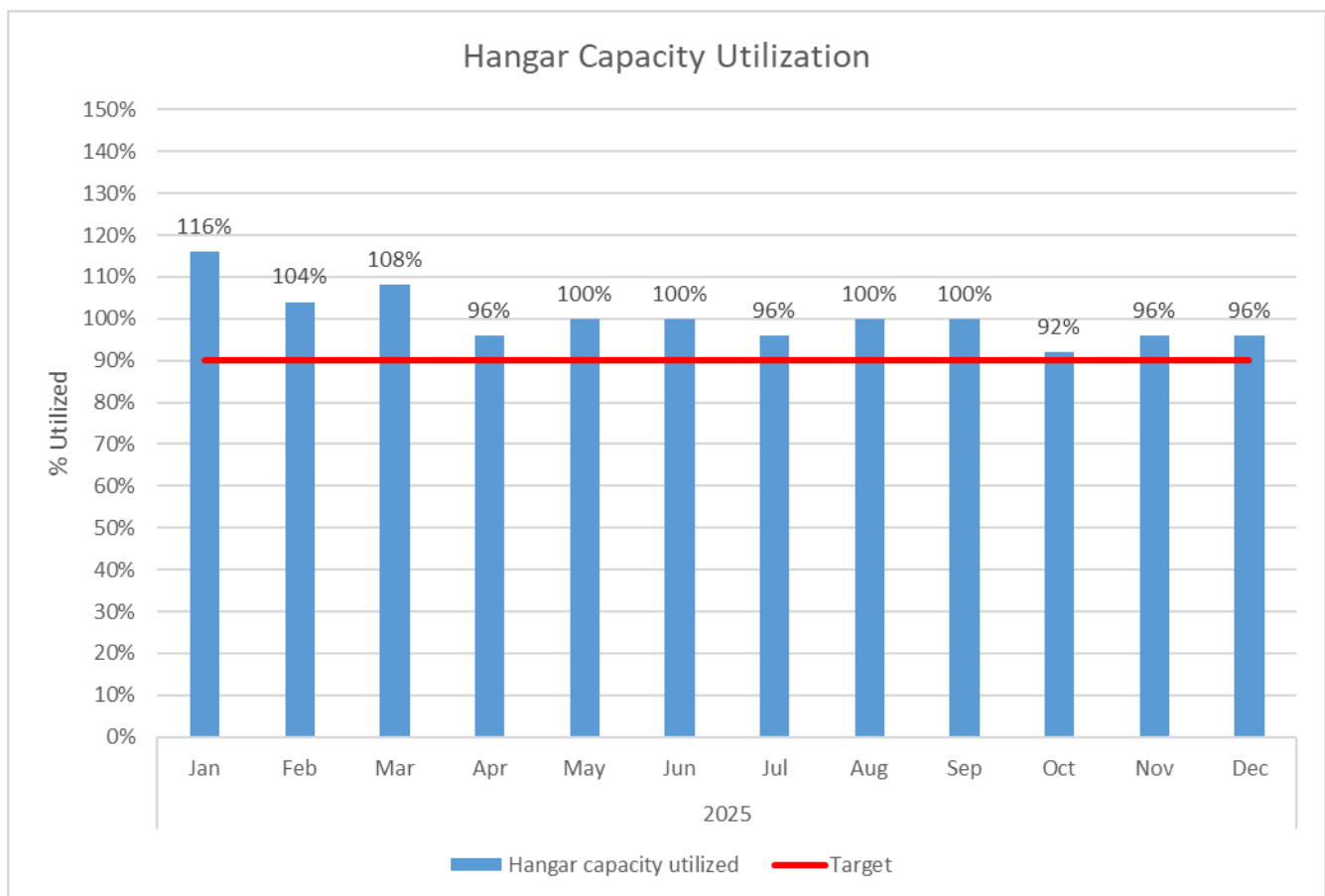
Overall, 100LL traffic and fuel sales have decreased from 2024. A large contributor of this decrease was caused by the inclement weather that impeded air traffic during Air Venture.



## Hangar Capacity Utilization

The Findlay Airport has twenty-five hangar facilities of varying sizes and capabilities available for lease. Hangar capacity utilization is shown as a percentage of total facilities available with an annual tenancy goal of 90%.

All available hangars have been filled at over 90% for the past four years and the airport maintains a wait list for aircraft owners that desire to take up tenancy at FDY.



## Customer Feedback

Star Rating’s on AirNav.com, Google and GlobalAir.com collect feedback on the level of service the airport provides to its customer base. Reviewers are able to provide written commentary in addition to a 1 to 5 star rating. Our goal is to maintain a 5 star rating at all times.

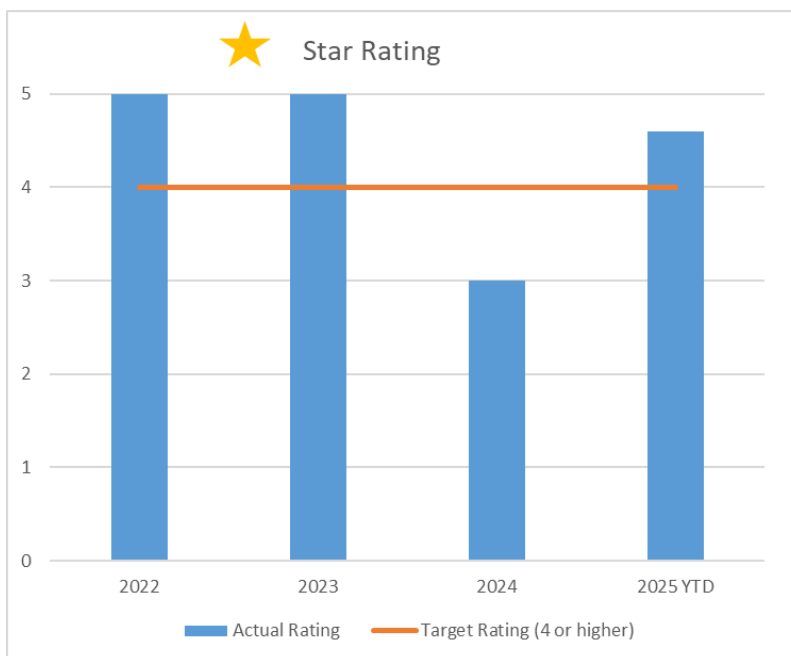
The reviews received in 2025 are as follows:

M. Culpepper (5 Stars) December 2025  
 “Always great here! So nice and professional.”

J. Foss (5 Stars)  
 “Stop on the cross country flight. Nice FBO and staff.”

N. Augello (5 Stars) July 2025  
 "Fantastic service. Allen at the FBO was a tremendous help"

J. Lynn (5 Stars) February 2025  
 "Love going to Findlay! The airport staff is very helpful and the Airport Manager is beyond friendly. We'll be back soon"



More details on Key Performance Indicators can be found at: [www.findlayohio.com/performance](http://www.findlayohio.com/performance)

## Objectives for 2026

### Airport Master Plan

The current airport master plan is more than 30 years old and is in need of an update. A master plan is a 20 year roadmap to grow the airport. It will outline development, infrastructure, and other opportunities on the airfield. The City is working with an airport engineering firm to develop this plan.

### Replace Terminal Doors & Windows

The Michael Terry terminal building has doors and windows that are now 50 years old. The City is working with HRPC to secure a grant to fund a project to replace the aging and inefficient doors and windows.

### Pavement

The City will work with the public works department to have the driveway to the garage paved. The runway and aircraft deicing chemicals will be stored in the garage and the forklift will then be able to access this space. This makes winter operations easier and safer for the FDY team.

### Economic Development

The City will work with Hancock County Economic Development as well as regional economic development groups to utilize the airport as an economic development tool.

### Runway 18/36 Lighting Upgrades

The aging lighting system along this runways edges will be replaced with upgrades LED lights. The current lights have been problematic and have steadily increased in price to repair and replace with parts that are harder and harder to get. The new light fixtures will be energy efficient and will have lower maintenance costs.

## Budget Summary

### Restricted Fund- Airport

	2023 Actual	2024 Actual	2025 Budget	2025 Projection	2026 Budget	\$ Change 26 v 25 Budget	% Change 26 v 25 Budget
PERSONNEL	\$515,681	\$477,734	\$595,583	\$556,572	\$570,989	-\$24,594	-4%
OTHER	\$703,047	\$802,218	\$1,037,274	\$572,984	\$641,500	-\$395,774	-38%
<b>TOTAL</b>	<b>\$1,218,728</b>	<b>\$1,279,952</b>	<b>\$1,632,857</b>	<b>\$1,129,556</b>	<b>\$1,212,489</b>	<b>-\$420,368</b>	<b>-26%</b>

Staff	2023	2024	2025	2026
Full Time	5	5	5	4
Part Time	0	0	1	1

#### 2026 Budget Highlights

- Increase efficiency with buildings and grounds maintenance schedules.
- Host an Air Expo that will feature aircraft on display and much more.
- Planning on highlighting aviation for America 250 celebration.

#### 2026 Key Objectives

- Design an above ground 100LL fuel farm to replace the aging underground fuel farms.
- Reconstruct the blast fence on Runway 25.
- Design the reconstruction of the lighting system on Runway 18/36.
- Continue to work on the airport master plan.
- Replace the doors and windows in the terminal to be energy efficient.
- Pave the driveway to the garage.