



2024 ANNUAL REPORT

FINDLAY AIRPORT

## Introduction

Findlay Airport is a general aviation airport located in Findlay, Ohio. It is owned and operated by the City of Findlay. Major facilities at the airport include a 6,500-foot primary runway (18/36) with a full parallel taxiway and a 5,883-foot-long cross-wind runway (7/25). Other facilities include the City of Findlay as the fixed base operator, providing aircraft storage and fuel (Jet A+ and 100LL). Findlay Airport supports various types of commercial and general aviation activities, corporate/executive and private charter, commercial freight operations and personal general aviation activities.

The daily responsibilities of safely operating and maintaining a first class general aviation airport include: providing customer service, airfield maintenance, snow and ice control, issuing NOTAMs, airfield mowing, safety compliance maintenance, general hangar and building maintenance, animal control, overseeing farming operations, parking and refueling aircraft, executing hangar leases, maintaining inventory items, collecting and processing payments and overseeing all of the maintenance and construction projects on the airport.

## Staffing

The Airport was staffed with five of the City's best full-time employees for the year.

Airport Director  
Operations Coordinator  
Airport Lead Line Service Technician (1)  
Airport Line Service Technician (2)

## Key Activities & Accomplishments

### Replaced Shop Roof

The roof over the shop was estimated to be over twenty years old and was showing signs of wear and tear. Shingles were being blown off with each wind storm and leaks developed.

The roof replacement came under budget at \$14,280.

### A1 Hangar Row Roof Replacement

The A1 Hangars are comprised of five individual hangars of all sizes and configurations that share walls to create a row. They all house aircraft of various types and sizes. The roof on this row was leaking and in a dire state of disrepair. The roof replacement came in under budget at \$41,030 and has a 15 year warranty.

### Electronic Gates

The existing electronic gate to the A & B row hangars was upgraded to include a safety eye. Furthermore, a new gate was installed to access the C row hangars to allow traffic to move from Gray St. to the newly extended Elyria St. Blind spots existed on Gray St. that made operating in that area precarious and this adds another level of safety and security to the airport tenants on Gray St.

### C-Row Paving

The pavement around C-Row hangars was in disrepair and it scored the lowest on the 2013 ODOT pavement evaluation. The degraded pavement causes loose rocks which could cause damage to aircraft and hangars. A mill and overlay was accomplished and pitched so that any precipitation flowed away from the hangars.

### Terminal Bathroom Renovations

Construction on the terminal bathrooms incorporated ADA Compliance and modernization of the facility. The 1975 bathrooms were upgraded with new fixtures, doorways, and aesthetics. Studies performed by predominant aircraft charter companies have stated that bathrooms are a factor when making decisions about flying into an airport or not. These renovations will attract more business and leave guests with a better first impression of Findlay

## Events

Several events were hosted at the Findlay Airport throughout the year that increased community involvement and bolstered aviation awareness.

In August, over 30 Flag City Balloonfest participants used the Findlay Airport to safely launch their balloons without incident.



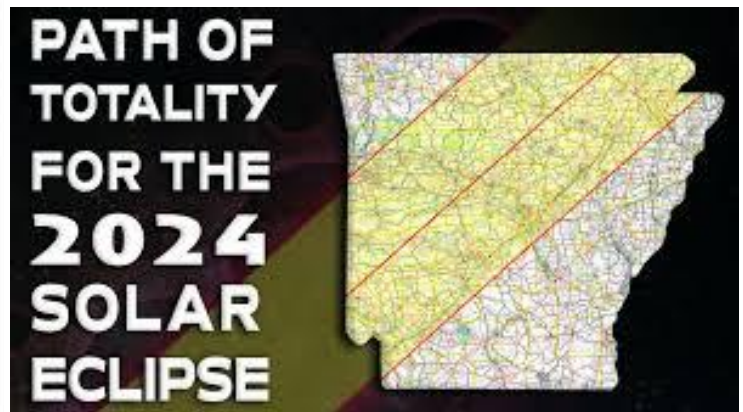
The 2024 Wings and Wheels event was held at the Airport. The event featured Miller’s Custom car show and the Ford Tri-Motor. The event was well attended by vendors and the community. This year’s event also included a 5K on the Runway that was hosted by Run 2 You Racing. Proceeds from the 5K went to the Experimental Aircraft Association to offer a pilot scholarship in honor of local legend, Hal Durbin. The Miller Custom car show proceeds went toward the Findlay Honor Flight.

The Airport hosted increased transient air traffic enroute to OshKosh, WI for the annual EAA AirVenture. Pilots and passengers were able to take advantage of the unbeatable fuel prices and complimentary refreshments. The airport sold over 11,400 gallons of 100LL in one month!

Several community groups were able to tour the airport and learn more about it’s impact to the economy as well as it’s role in General Aviation. These groups included schools, Rotarians, and Hancock County Leadership classes.

## Events (cont.)

Unique to the airport in 2024, the airport team worked with the FAA to be able to have a successful fly-in event for the eclipse. FDY was in the path of totality which made it a hot spot for travelers to stop and experience the eclipse. More than 75 aircraft flew a total of 35,000 nautical miles to join us. The Imagination Station sent an ambassador that offered a presentation on the science behind the eclipse and Visit Findlay offered “swag bags” for all those in attendance. The airport garnered \$2230 in registration fees from aircraft attending this event.



In August, over 30 Flag City Balloonfest participants utilized the Findlay Airport to safely launch and land their balloons without incident. The relationship between the airport and the balloonists is fantastic.

## Investing in personnel

Airport personnel attended various leadership training courses, obtained CPR training, increased their job skills with Excel training, and attended other professional development courses throughout the year. This added value bolstered accountability and success of the airport.

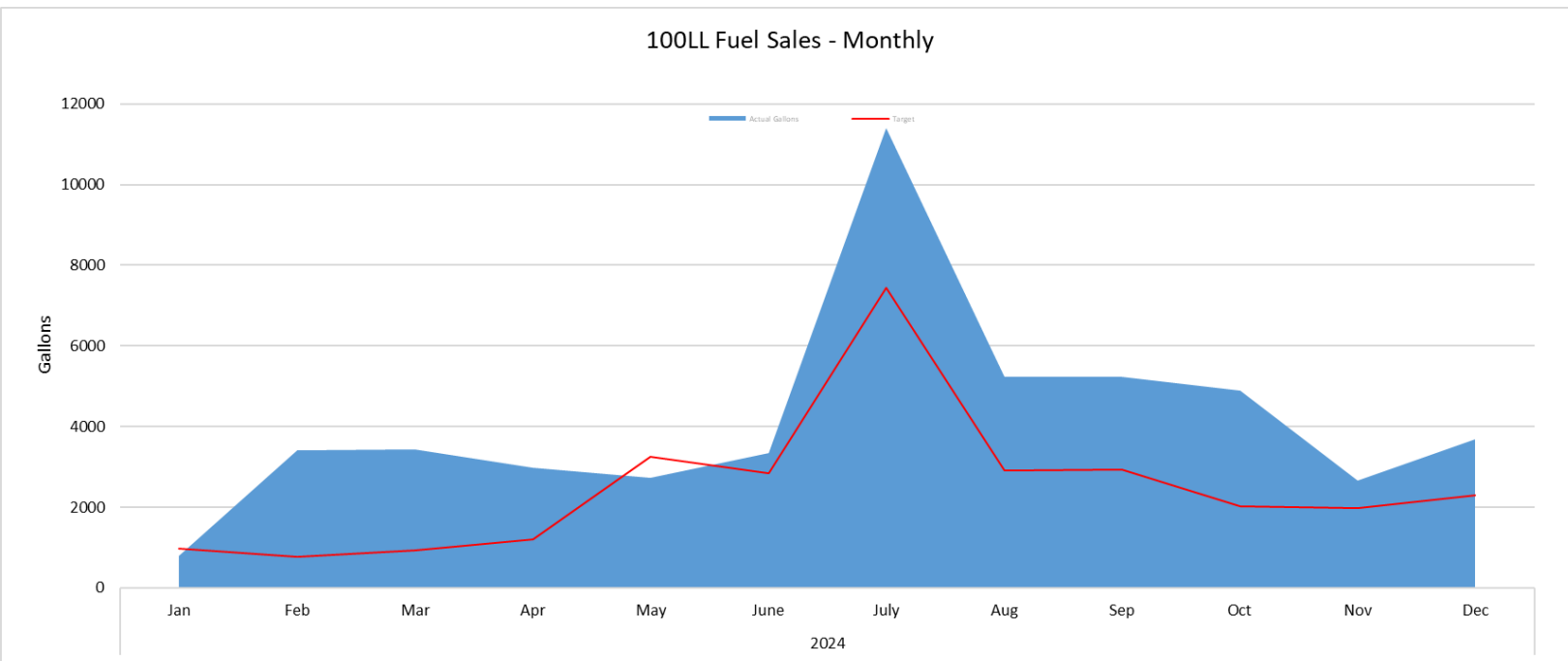
## Key Performance Indicators (KPIs)

To effectively evaluate the performance of the airport, three categories are tracked to provide a visual representation of annual results and they are JET-A fuel sales, hangar capacity utilization, and customer feedback that is derived from AirNav.com ratings and comments.

### Jet-A Fuel Sales

Jet-A fuel sales are a large revenue source for the Findlay Airport. A percentage increase in volume (gallons) sold is set before each year which is shown by the orange target line below.

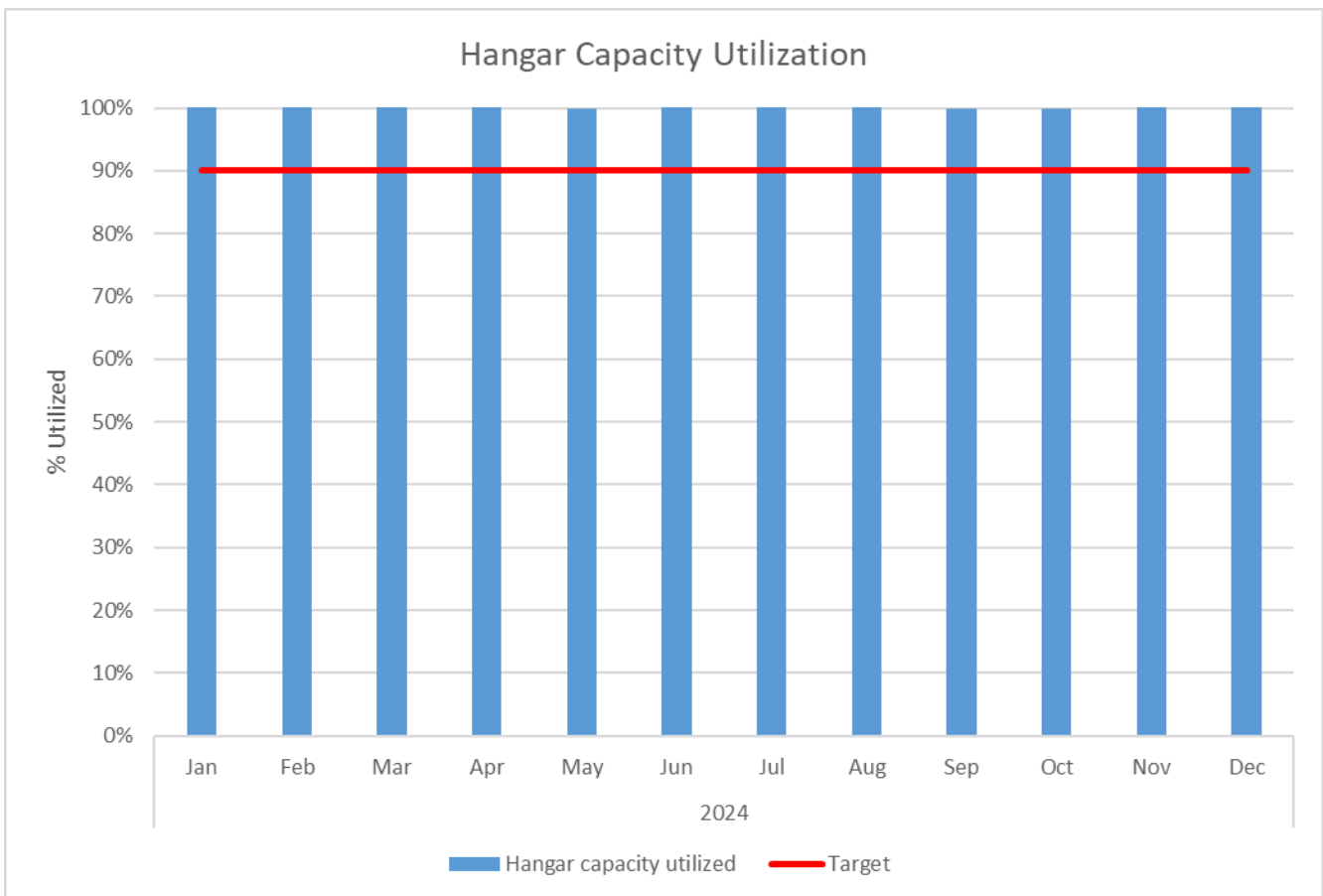
Overall, Jet-A fuels have increased from 2023 to 2024 by 25.8%. In an effort to improve the numbers in 2024, the airport offered more services to attract Jet-A consumer traffic.



## Hangar Capacity Utilization

The Findlay Airport has twenty-five hangar facilities of varying sizes and capabilities available for lease. Hangar capacity utilization is shown as a percentage of total facilities available with an annual tenancy goal of 90%.

All available hangars have been filled for the past three years and the airport maintains a wait list for aircraft owners that desire to take up tenancy at FDY.



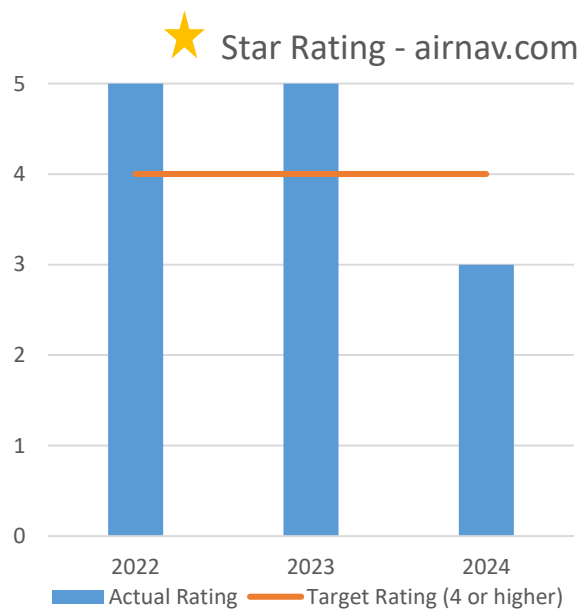
## Customer Feedback

A “Star Rating” on AirNav.com collects feedback on the level of service the airport provides to its customer base. Reviewers are able to provide written commentary in addition to a 1 to 5 star rating. Our goal is to maintain a 5 star rating at all times. In 2024, only two ratings were offered on AirNav.com. Moving forward, we will be seeking other means of measuring customer satisfaction.

The comments on AirNav.com in 2024 are as follows:

July 7, 2024: (1 star) ”Avoid at all costs. There are no self-serve pumps. The service and attitude from line workers is not worth dealing with even with their attractive price of 100LL. They treat single engine pistons like dirt.”

April 8, 2024: (5 stars) “Excellent work by Amanda, Kyle, and all of the staff during the eclipse. They welcomed my daughter and I in our single engine piston but didn't miss a beat caring for the big corporate jets. They were always friendly even while they hustled to get everyone fueled and parked. The runways are well maintained and there is plenty of parking for the biggest jets, yet the FBO welcomes all. Great work!”



More details on Key Performance Indicators can be found at: [www.findlayohio.com/performance](http://www.findlayohio.com/performance)

## Objectives for Next Year

### Runway 7/25 Rehabilitation Construction

Federal, State, and local funding will be used to construct the rehabilitation of Runway 7/25 to improve the pavement condition, lighting and navigational aids. Groundbreaking is expected to get underway in 2025.

### Point of Sale System

Implement a streamlined point of sale system that performs all of the functions to satisfy the City and the airport customers. Having one point of sale system will be more efficient by reducing redundancies and offer more capabilities that track inventory and generate reports.

### Airport Master Plan

The current airport master plan is more than 30 years old and is in need of an update. A master plan is a 20 year roadmap to grow the airport. It will outline development, infrastructure, and other opportunities on the airfield. The City will work with an airport engineering firm to develop this plan.

### Replace Terminal Doors & Windows

The Michael Terry terminal building has doors and windows that are now 50 years old. The City is working with HRPC to secure a grant to fund a project to replace the aging and inefficient doors and windows.

### Construct a Storage Building

The storage buildings on the airport are bursting at the seams as the airport's capabilities grow. The airport is offering more aircraft services than ever before and has equipment that is in borrowed spaces. The storage building will offer four bays to house the airport's equipment. The design has been completed and the construction will begin in 2025.

### Economic Development

In 2025, the City will work with Hancock County Economic Development as well as regional economic development groups to utilize the airport as an economic development tool.



## 2024 / 2025 BUDGET SUMMARY

Airport, Amanda McGee

FINANCIAL	BUDGET EXPENSES	2022 ACTUAL	2023 ACTUAL	2024 ORIG BUD	2024 PROJECTION	2025 REQUEST	\$ change 2025/2024 BUDGET	% change 2025/2024 BUDGET
	Personal Services	\$ 450,099	\$ 515,682	\$ 500,346	\$ 484,735	\$ 595,583	\$ 110,848	22.15%
Other	\$ 780,984	\$ 722,484	\$ 956,830	\$ 909,608	\$ 1,063,688	\$ 154,080	16.10%	
<b>TOTAL</b>	<b>\$ 1,231,083</b>	<b>\$ 1,238,166</b>	<b>\$ 1,457,176</b>	<b>\$ 1,394,343</b>	<b>\$ 1,659,271</b>	<b>\$ 264,928</b>	<b>18.18%</b>	
ANNUAL	BUDGET REVENUE	2022 REVENUE	2023 REVENUE	2024 REVENUE	2024 PROJECTION	2025 PROJECTION	\$ change 2025/2024 BUDGET	% change 2025/2024 BUDGET
	Total	\$ 1,089,860	\$ 949,325	\$ 993,151	\$ 1,176,200	\$ 1,349,000	\$ 172,800	14.69%
<b>TOTAL</b>	<b>\$ 1,089,860</b>	<b>\$ 949,325</b>	<b>\$ 993,151</b>	<b>\$ 1,176,200</b>	<b>\$ 1,349,000</b>	<b>\$ 172,800</b>	<b>14.69%</b>	
<b>PROFIT/LOSS</b>	<b>\$ (141,223)</b>	<b>\$ (288,841)</b>	<b>\$ (464,025)</b>	<b>\$ (218,143)</b>	<b>\$ (310,271)</b>			
BUDGET HIGHLIGHTS								
VISION	\$2.31 wage adjustment + 6% wage increase.							
	Considering a part time seasonal position for busier months.							
	Expecting to implement ADSB data collection system.							
	Construction on Runway 7/25 will begin.							
	Work will begin on the airport's master plan.							
	Expecting to implement a point of sale system.							
STAFFING LEVEL		2021	2022	2023	2024	2025		
Full/Part-Time		4/1	5/0	5/0	5/0	5/1		
2024 CAPITAL IMPROVEMENT HIGHLIGHTS								
OPERATIONS	Made improvements to the JET-A fuel farm that included the installation of a fuel monitoring system.							
	Airport terminal restrooms have been renovated and brought up to ADA compliance standards.							
	Renovated empty office space to house a Designated Medical Examiner.							
	Repaired existing electronic gates and installed a new gate to access the Elyria Road extension.							
	Sealed the roof on A-row hangars and replaced the shingle roof on the shop.							
Rehabilitated the pavement around C-row hangars.								
2024 ACHIEVEMENTS								
SERVICES	Developed and fully implemented a runway deicing program. Rapidly increased the usefulness of the runway.							
	Developed and implemented a robust equipment and facilities maintenance program.							
	Record breaking year! Increased 100LL fuel sales by over 50% and JET-A fuel sales by nearly 28%.							
	Kept the hangars 100%+ occupied and maintained a hangar wait list.							
	Hosted the Wings and Wheels event that incorporated a 5K on the runway and featured the Ford Tri-Motor. Proceeds went to the Flag City Honor Flight and the EAA pilot student scholarships.							
	Hosted more than 75 aircraft for the solar eclipse.							
Attended several events to promote careers in aviation. Events included Raise the Bar event at Owens Community College & Girls in Aviation Day at the National U.S. Air Force Museum.								
Continued professional development with leadership classes, Microsoft Excel courses and federal and state workshops.								
Provided airport tours to local groups that include Something Special Learning, Hancock County Leadership classes and McComb Rotarians.								
Great OshKosh event! Broke airport records with 11406.5 gallons of fuel sold in July!								
2025 OBJECTIVES								
Implement an aviation point of sale system.								
Acquire an ADSB tracking system to collect arrival/departure data.								
Rehabilitate Runway 7/25. Install upgraded lighting and Navigational Aids.								
Begin the airport master plan.								
Replace the doors and windows in the terminal to be energy efficient using grant dollars.								
Construct a cold storage building to house airport equipment.								
Support efforts to expand Airport as an economic development tool.								

